

Turning conversations into brighter futures.

# Oct - Dec 2022

Graduate
Employment
Statistics, UK



### Headline statistics and business metrics

As of December 2022, we have now placed over **5000** candidates within **1087** companies. In **2022** alone, we placed **922** candidates across **310** different businesses. With our candidate database growing to **440,000**, we continue to be at the forefront of graduate and early careers recruitment.

5074 candidates placed

With the salaries up to £60,000, we were able to fill a broader range of roles requiring differing levels of expertise.

Average salaru

£31,971

Highest salary

£60,000

The average time to fill for each role remained at an incredibly quick **21 days** across the year, with the UK average time to fill for other recruitment agencies remaining at 42 days.

Industry average 42 days

1087
different clients

Solution of the communications

PR & Communications

PROG, Retail & eCommerce

Charity & Not-for-Profit

Prop Tech, Construction & Logistics

Solution of Training

Charity & Medical

### Digital insights and online growth

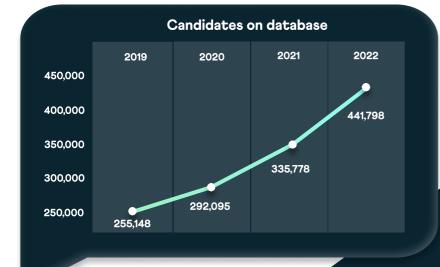
2022 saw a significant rise in job applications, with a 50% rise on the year before. Likewise, our graduate database has grown by over 100,000 candidates.

Job applications

2022: 218,00

2021: 145,000

Number of candidates in our database



Our ever-expanding digital presence is also mirrored through our social channels, with our following amounting to well over 100,000 people.



92,600+ web followers



uploads



2,400+ subscribers



130,200+ video views



5,600+ followers



4,200+ followers



23,600+ followers



10,300+ followers



14,111+ followers

Our exposure online has enabled us to reach more graduates. In 2022, our number of candidates placed increased by 48% on the previous year.

### **Q4 headline statistics** and business metrics



991

#### **Excellent reviews**

on Google, averaging 4.8



#### **Candidates**

are interviewed before we fill a role

21
Working days

average time to fill a role

390

Team size

across UK and Australia

96%
Candidates
pass their probation



44%

#### **Candidates**

identify as being from Asian, Black, Mixed, or other Ethnic backgrounds



91%

Clients

come back to hire again



offered to help you recruit

# Q4 sector specific statistics and hiring figures

#### Software, Tech & Telecoms

Average salary ranges

BDR Team Lead - £42,000

Finance Systems Analyst - £35,000

Planning Engineer - £35,000

Front-End Developer - £33,500

Account Executive - £30,000

Provisions Administrator - £25,000

Average graduate salary

£28,596

Gender split

54% Male

46% Female

• Develo

- Development
- Analytics

Top 3 job functions

Marketing

Time taken to fill

22 days\*
\*working days

42 days\*\*

\*\*industry average

Research, Data & Analytics

Average salary ranges

Client Success Associate - £35,000

Coaching Associate - £25,000

Average graduate salary

£30,000

Gender split

50% Female 50% Male

Top 3 job functions

- Coaching
- · Client success
- Operations

Time taken to fill

18 days\*
\*working days

42 days\*\*

\*\*industry average

### Legal, Tax & Accountancy

Average salary ranges

Insolvency Administrator - £27,500

Average graduate salary

£27,500

Top 3 job functions

- Insolvency
- Administration
- Client Services

Time taken to fill

Gender split

50% Male

11 days\*
\*working days

42 days\*\*

\*\*industry average

´ 5

# Sector specific statistics and hiring figures

#### **Education & Training**

Average salary ranges

Account Manager - £30,000

Junior Software Developer - £30,000

Average graduate salary

£30,000

Gender split

50% Female 50% Male

Top 3 job functions

- Account Management
- Software Development
- Client Services

Time taken to fill

29 days\*
\*working days

42 days\*\*

\*\*industry average

#### HR & Business Services

Average salary ranges

Operations Analyst - £30,000

Administration Assistant - £22,200

Average graduate salary

£26,100

Gender split

67% Female 33% Male

Top 3 job functions

- Operations
- Administration
- Analytics

Time taken to fill

is days

42 days\*\*

\*\*industry average

### Charity & Not-for-Profit

Average salary ranges

Finance Supervisor - £32,000

Video Content Creator - £30,000

HR and Recruitment Officer - £28,500

Social Media Executive - £25,000

Average graduate salary

£28,875

Gender split

25% Female 75% Male

Top 3 job functions

- Marketing
- Administration
- Content Creation

Time taken to fill

19 days\*
\*working days

42 days\*\*

\*\*industry average

### Sector specific statistics and hiring figures

#### **FMCG & Retail**

Average salary ranges

Average graduate salary

Top 3 job functions

Project Manager - £34,000

Pricing Analyst - £32,000

Growth Marketer - £30,000

Commercial Graduate Scheme - £28,000

Online Trading Executive - £26,000

Merchandising Admin Assistant - £22,000

£27,833

Marketing

Client Services

Sales

Gender split

48% Female

Time taken to fill

22 days\* working days

42 days\*\*

52% Male

### Property, Construction & L

Average salary ranges

Average graduate salary

Top 3 job functions

Marketing Executive - £35,000

Business Development Rep. - £30,000

Finance Assistant - £28,000

Senior Hospitality Agent - £27,000

Sales and Letting Negotiator - £26,000

Community Associate - £25,000

£27,80

Gender split

20% Male

Marketing

Sales

Consultancy

Time taken to fill

42 days\*\* \*\*industry average

#### Bio HealthTech & Medical

Average salary ranges

Average graduate salary

Top 3 job functions

Client Operations Executive - £28,000

£28,000

· Client Services

Operations

Gender split

Time taken to fill

100% Male

25 days' \*working days

\*\*industry average

7

# Sector specific statistics and hiring figures

### Marketing, Advertising & Creative

#### Average salary ranges

Campaign Manager - £32,000

Accounts Executive - £28,000

Junior Consultant - £28,000

Marketing Executive - £26,000

Social Media Executive - £25,000

Copywriter - £24,000

Average graduate salary

£26,375

Gender split

72% Female

28% Male

#### Top 3 job functions

- Consultancy
- Marketing
- · Copywriting

Time taken to fill

19 days\*

\*working days

42 days\*\*

\*\*industry average

#### PR & Communications

#### Average salary ranges

Senior Account Executive - £41,000

Graphic Designer - £26,000

Account Executive - £25,800

Litigation PR Associate - £24,000

Average graduate salary

£26,950

Gender split

30% Female

70% Male

#### Top 3 job functions

- · Account Management
- Design
- Client Services

Time taken to fill

23 days\*
\*working days

42 days\*\*

\*\*industry average

# Sector specific statistics and hiring figures

### **Energy & Engineering**

Average salary ranges

Project Manager - £32,000

Graduate Forecasting Analyst - £32,000

Technical Support Engineer - £30,000

Business Model Analyst - £30,000

Project Administrator - £23,000

Average graduate salary

Top 3 job functions

Analytics
Project Management
Administration

Gender split

Time taken to fill

43% Female

57% Male

23 days\*
\*\*industry average\*

#### Finance, Banking & FinTech

Average salary ranges Average graduate salary Top 3 job functions Account Manager - £45,000 Analytics £33,181 FX Broker - £40,000 Operations Investment Analyst - £40,000 Sales Asset Analyst - £37,500 Gender split Time taken to fill KYC Analyst - £36,000 M&A Analyst - £35,000 36% Female 64% Male 24 days\* 42 days\*\* Junior Analyst - £24,000 \*working days \*\*industry average

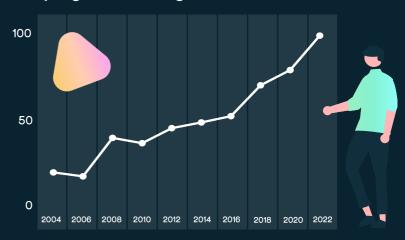
# Graduate survey results Importance of employer branding

We are always eager to learn about what is most important to graduates when choosing their employer, so we can be as accurate as possible when matching both candidates and clients.

We asked over 1000 of our candidates to fill out an anonymous survey on their preferences.



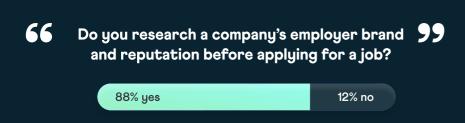
#### "Employer branding" search term interest



\*Google Trends, 2022. Numbers represent search interest relative to the chart's highest point for the given time. A value of 100 is peak popularity. 50 means the term is half as popular. A score of 0 means there's not enough data.

We found that the vast majority of graduates actively search a company's branding before deciding to work there. So, if your EVP (employee value proposition) is clearly defined and visible, the best talent will come to you. Consolidate your brand with our <u>tailored branding services</u>.

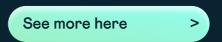
68% no



Would you work for a company if it had a negative or non-existent employer brand?

32% yes

In fact, if your employer brand appears completely absent from your online presence, graduates are likely to avoid you altogether. **Employer branding** and **recruiting** go hand-in-hand: without a clear identity, your recruitment possibilities shrink.



### Graduate survey results Job preferences and insights

To know how to appeal to candidates, you need to know what they're looking for. In this competitive market, graduates are clear on the resources they use to evaluate a company. We asked graduates about these resources.



Unsurprisingly, graduates are foremost seeking out the specific **details** of the role, including its **location**.

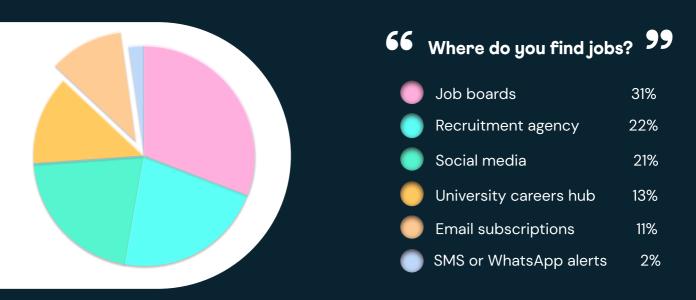
Candidates also care about company goals and values, and tend to check how satisfied current employees are.

The survey also confirms the continued investment in workplace inclusivity and a company's sustainability commitments.

To hire the best talent, businesses have to demonstrate that they are socially conscious and responsible.

# Graduate survey results Job preferences and insights

There are more ways than ever to get jobs in front of eager graduates, as **social media's** presence in the recruitment industry continues to rise. However, **job boards** and **recruitment agencies** remain the most popular avenues.

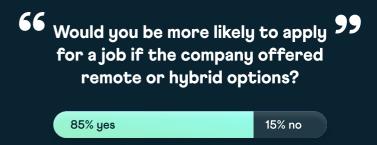


By using our managed recruitment services, you get your jobs on some of the worlds biggest and best job boards, including our own job board on the Give a Grad a Go site.

#### See our job board >

Overwhelmingly, graduates continue to voice their preference for **hybrid work**.

Since the pandemic, both companies' and employees' attitudes to the working world have changed. It's important that graduates get face-to-face time with peers, but also have the flexibility to have some days working remotely.



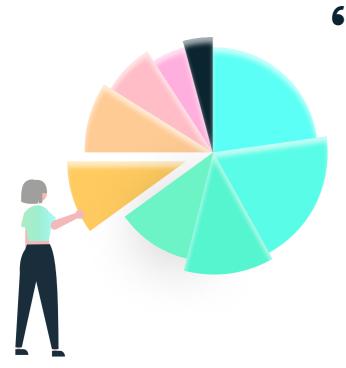
# Diversity & inclusion statistics and live data insights

Our commitment to promoting diversity and inclusion continues to be reflected in our placements. This has been particularly pertinent in our encouragement of **female talent** within traditionally male industries.

We're gathering new responses every day from our candidates, helping to build a **bigger and clearer picture** about diversity in the workplace and the hiring process. Stay up to date by checking out our live data.

Live data

The benefits of having a diverse workplace are numerous, with fair and **unbiased hiring** practices becoming more important than ever.



### What changes can employers make to help encorage a more inclusive workplace?

- 20% Equal salary for similar positions
- 19% Same opportunities for all employees
- 14% Mentoring schemes for all employees
  - 13% Getting regular feedback
  - 10% Diversity & inclusion training •
- 9% Holding staff accountable for their actions
  - 6% Starting a diversity and inclusion team
    - 5% Having a multilingual workplace
      - **4%** Disability support ●

# Launching careers. Finding talent.

We have a wealth of resources to help employers in these areas, **click the links below** to find out more.

Onboarding checklist

Retention strategies



**Give us a call on** 020 7100 8800



Or get in touch at <a href="https://giveagradago.com/contact-us/">https://giveagradago.com/contact-us/</a>

